

PRESS RELEASE

FAP Finance to expand advisory services on subsidised financing

Berlin, 3 June 2024 - FAP Finance is expanding its range of debt advisory services to include subsidised financing. Due to increasing demand and the constant changes in funding opportunities, this segment is being added to the proven business model. A subsidy advisor certified by VÖB-Service GmbH, a wholly owned subsidiary of the Association of German Public Sector Banks (Bundesverband Öffentlicher Banken Deutschlands e.V.), will examine the opportunities of integrating subsidised financing.

Subsidised financing – add-on to the existing platform

FAP Finance supports its customers right up to the conclusion of the loan agreement with the respective bank, which in many cases passes on the subsidised financing, or up to the direct conclusion of the loan agreement with the subsidy bank in charge.

A subsidies database that has been set up in recent months contains not only all federal and state subsidy programmes, but also a business calculation tool that quickly reveals which subsidies programmes are suitable and what benefits they could offer clients. FAP also offers subsidies financing studies for individual projects separately. Funding advice is only provided in connection with a mandate to structure financing.

Clients can also benefit from FAP's network of energy consultants, specialised lawyers, tax consultants and a viable network to almost all regional development banks.

,In a politically very unstable environment and amidst a huge variety of programmes and possible combinations, we will find the right opportunity to offer subsidised financing as a part of an overall financing package for our clients,' explains Curth-C. Flatow, Managing Partner of FAP Group. 'We are always up to date, which is a challenge in view of the abundance of federal and state subsidised financing programmes alone, which not many consulting firms in Germany are able to offer combined with a comprehensive consulting approach. This allows us to provide our customers further added value.'

Subsidies are essential for the upcoming social challenges

The targeted use of state subsidies offers solutions for numerous elementary parts of the property industry: For example, the huge investments required to tackle the glaring housing shortage in many German cities cannot be realised without subsidies. The same applies to the transition to green, i.e. the transformation to ecological sustainability. And the same applies to the predictable massive increase in demand for barrier-free housing and social properties. Especially the need for care homes and facilities for assisted living can only be met if the usual mix of equity and debt capital is supplemented by optimally utilised subsidies.

About FAP

The FAP Group is an independent advisory company that specialises in raising and structuring capital for real estate investments and project developments. The Group comprises FAP Invest, a leading real estate investment platform for institutional investors with a focus on debt products, FAP Finance, which provides advice on all capital and financing issues to borrowers, and FAP Syndication & Capital Markets, an independent syndication desk which brings single lenders and groups of lenders together and offers access to raising debt capital on the capital market. FAP structures conventional debt finance as well as mezzanine, equity and capital market products. These services secure the overall financing from debt capital and – if necessary – equity substitutes. FAP, headquartered in Berlin, was founded in 2005 by Curth-C. Flatow. The group has since advised and structured capital with a volume of over €17 billion.

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